



LANXESS
Energizing Chemistry

On course for growth

Q1 2021 Telephone press conference

May 12, 2021

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On course for growth

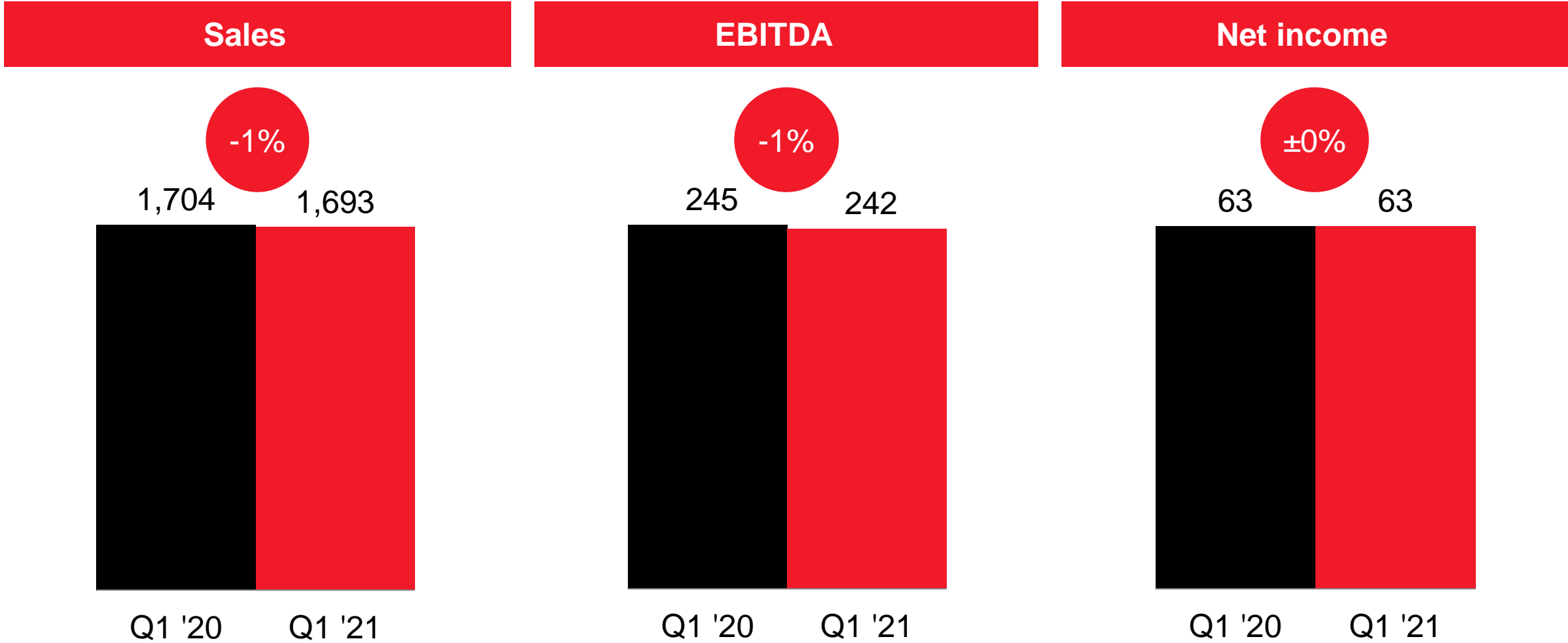
Sales and earnings at strong prior-year level

Volumes above prior-year level

Entering future field of battery chemistry

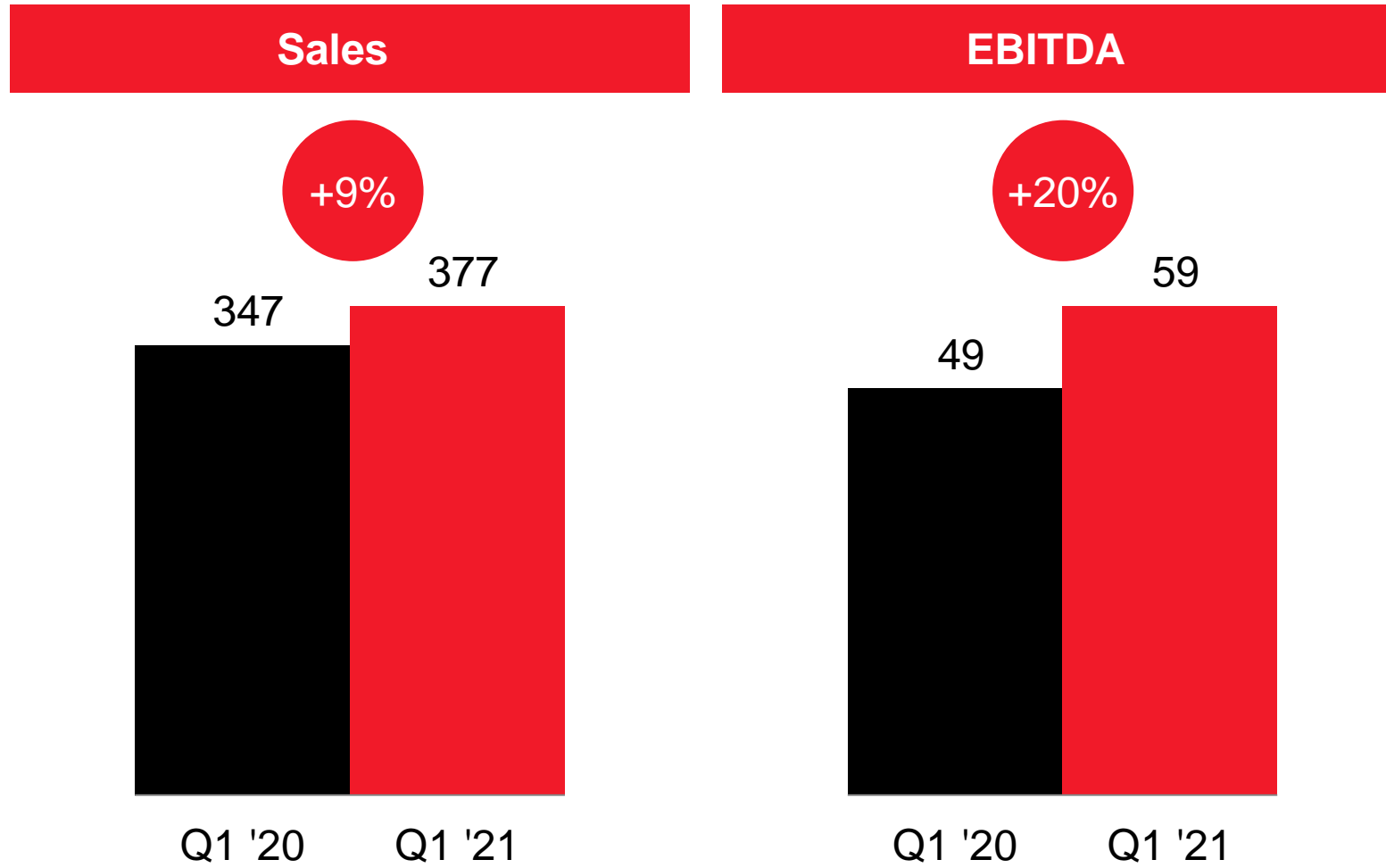
Guidance for full year raised

Sales and earnings at strong prior-year level

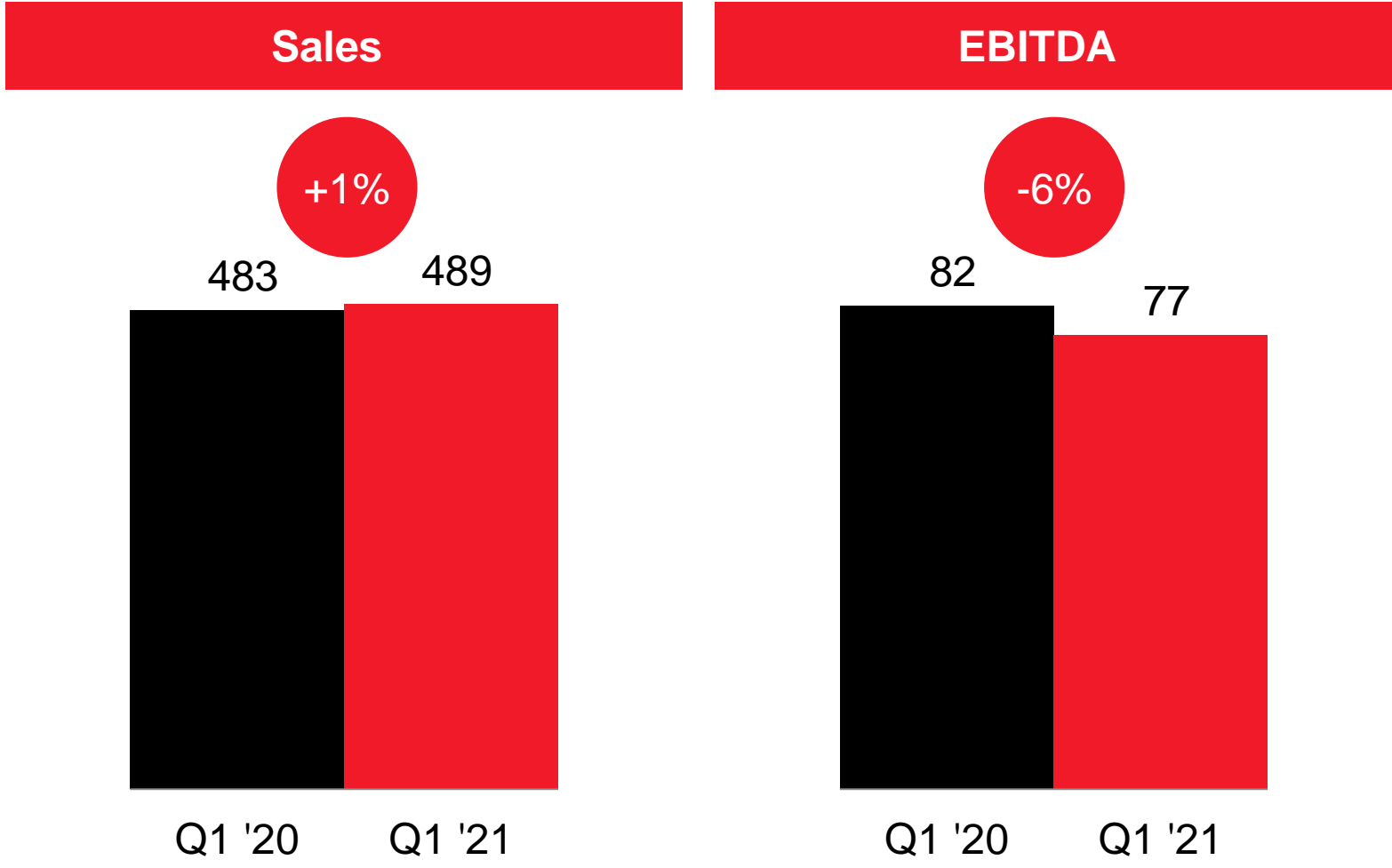


4 All figures in EUR million
All EBITDA figures are pre exceptionals
Net income from continuing operations

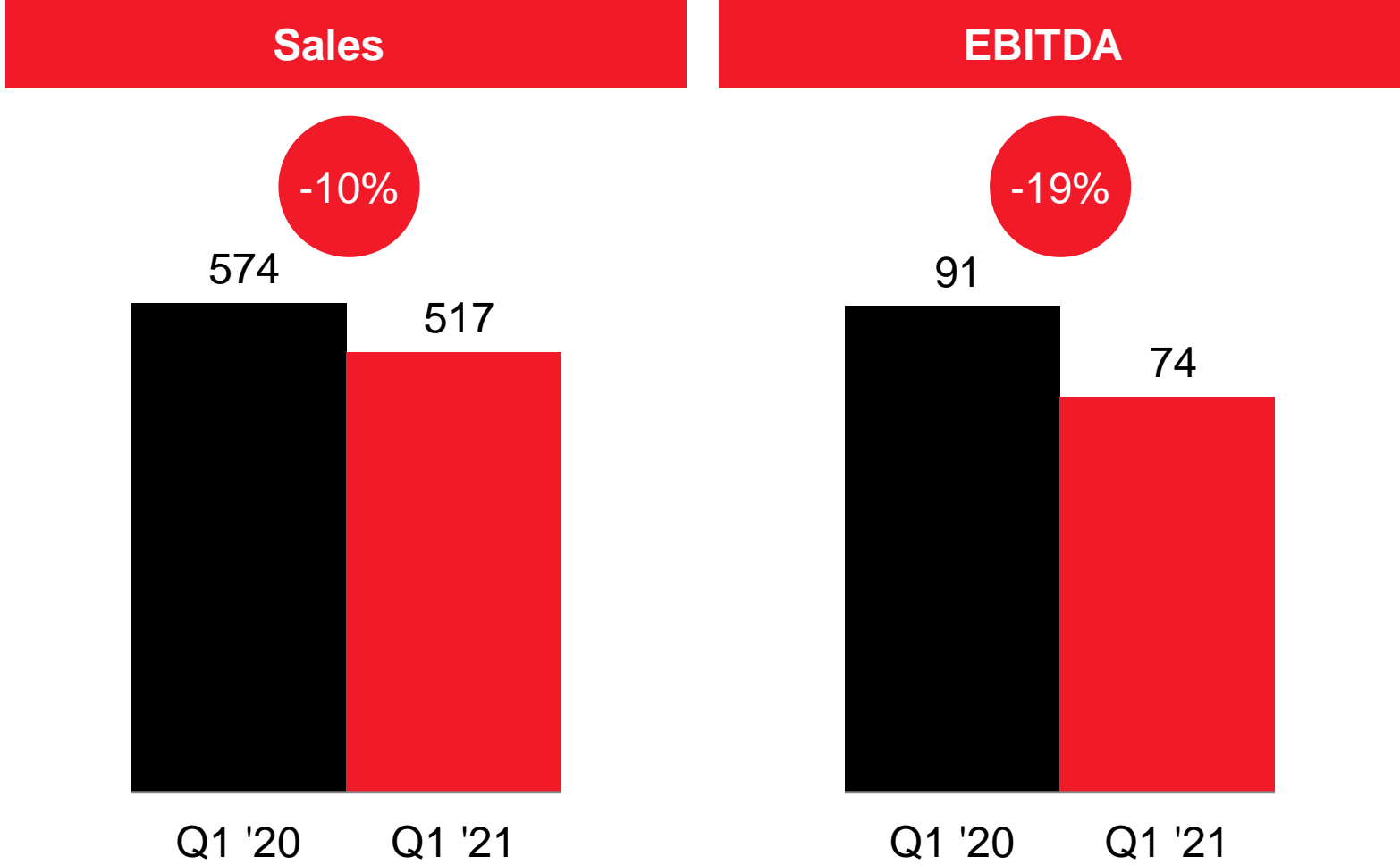
Engineering Materials: Strong recovery in automotive drives earnings



Advanced Intermediates: Increased volumes, raw material price pressure

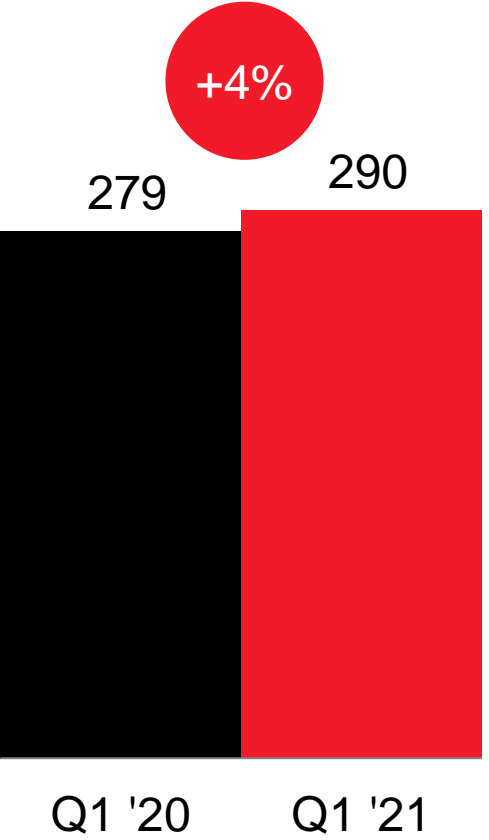


Specialty Additives: Shutdowns due to US winter storms impact earnings

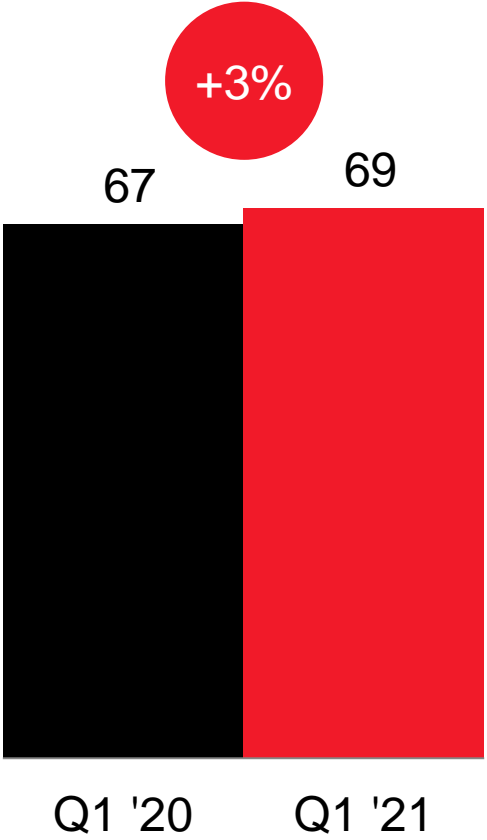


Consumer Protection: Outperforming strong prior year

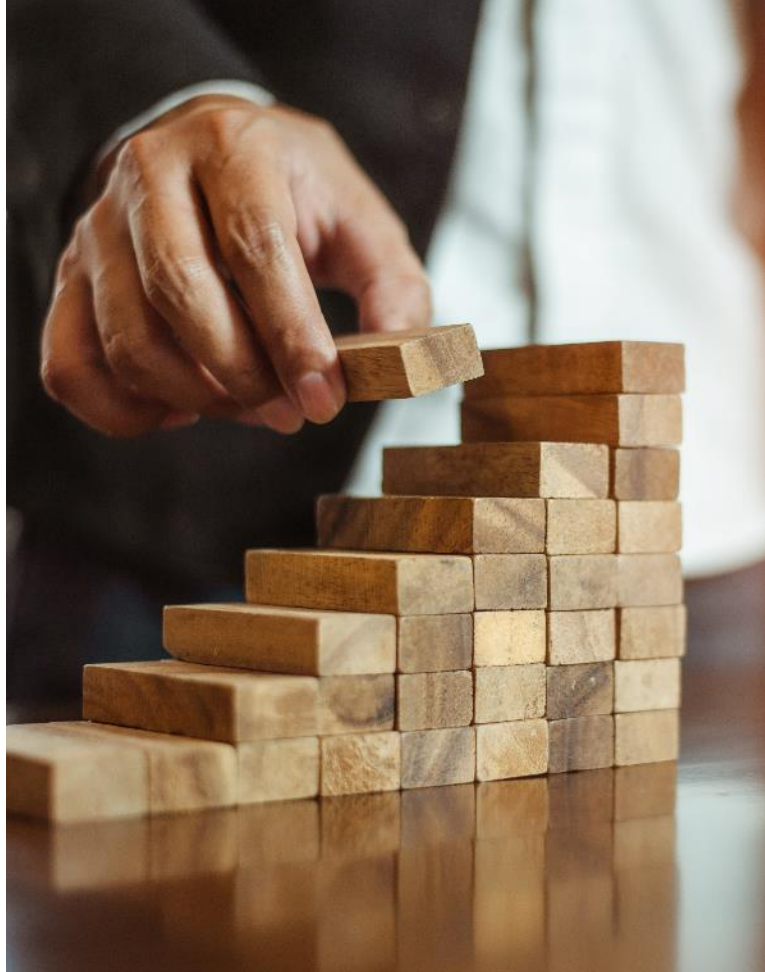
Sales



EBITDA



Consumer Protection: Strategic growth through acquisitions



Intace

Specialty fungicides for paper and packaging

Integration completed



Theseo

Disinfection and hygiene solutions for livestock farming

Acquisition completed



Emerald Kalama Chemical

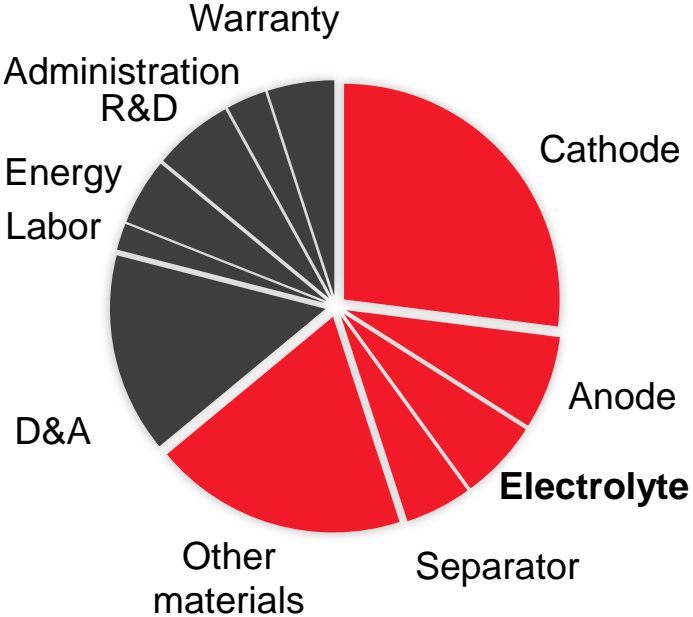
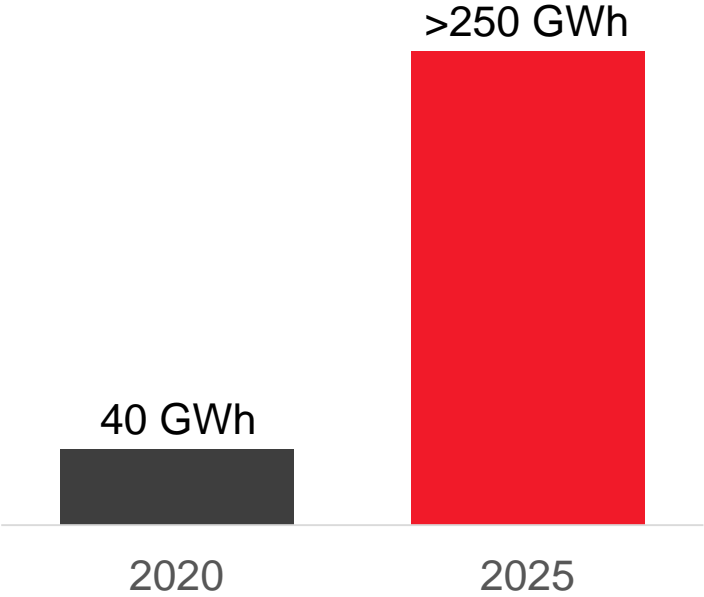
Specialty chemicals for the consumer segment

Closing expected in H2

EU market for battery chemicals to grow to over EUR 10 billion by 2025

Massive growth in demand for battery cells in the EU

Chemistry accounts for 2/3 of battery cell costs



LANXESS enters battery chemistry – with a strong partner

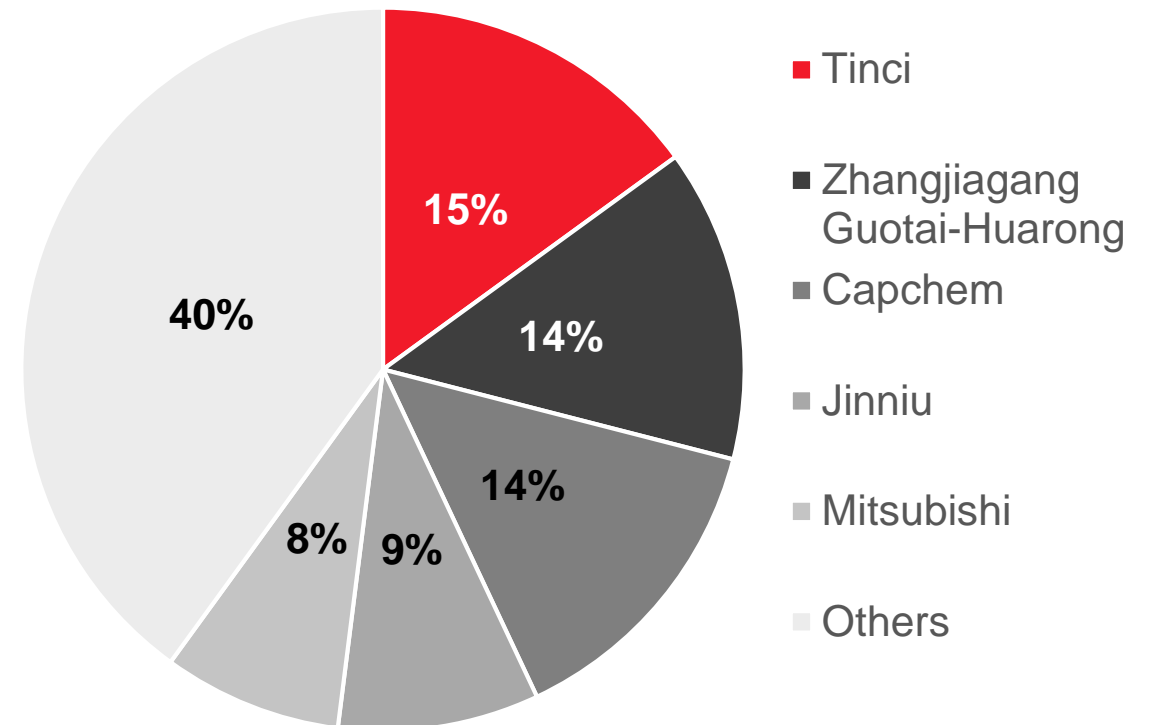
Electrolyte production for Tinci

- Electrolyte production for Tinci at Saltigo's high-tech plant in Leverkusen to start in 2022
- Further upgrade of the plant with single-digit million euro amount
- Tinci can serve European customers locally

About Guangzhou Tinci Materials Technology Co.

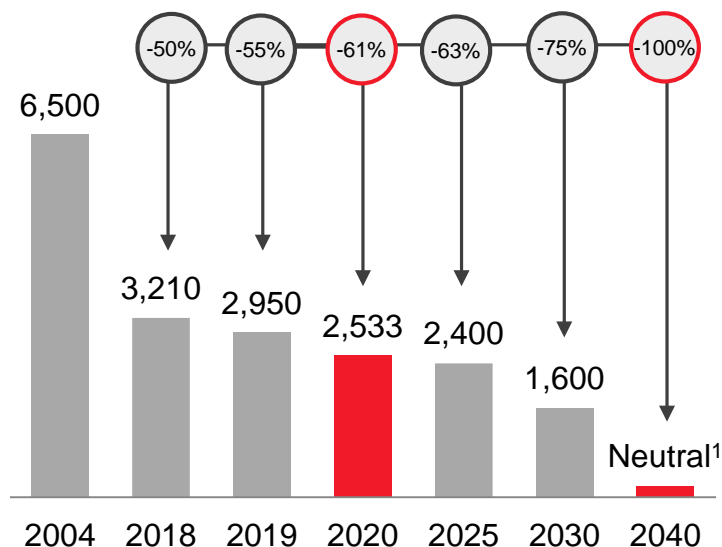
- Founded in 2000 in Guangzhou, China
- Listed on the Shenzhen Stock Exchange since 2014
- Business areas: Lithium-ion battery materials, basic and specialty chemicals

Tinci is a leader in the electrolyte market



ESG as an opportunity – LANXESS goes climate neutral by 2040

Our goal: Climate neutrality

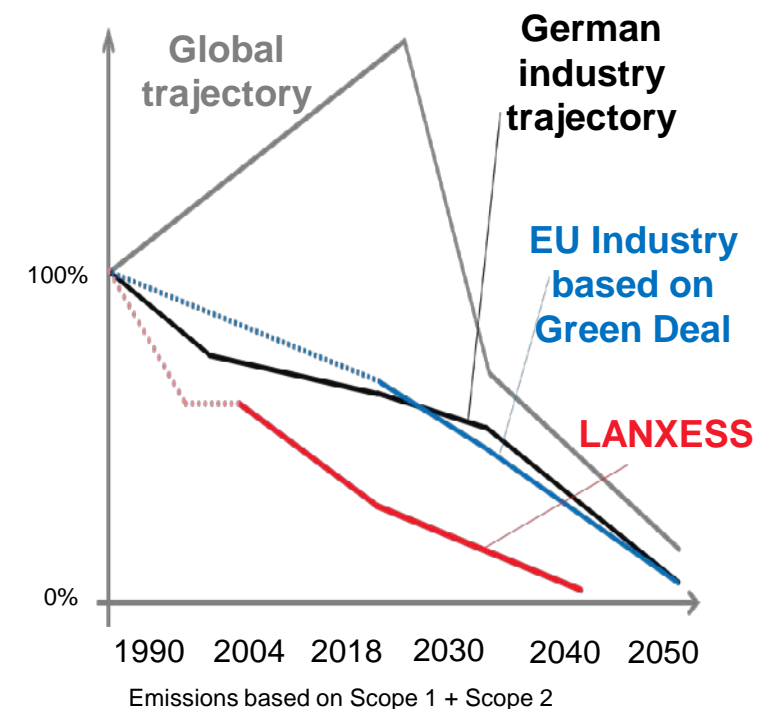


Emissions based on Scope 1 + Scope 2, numbers rounded, in thousand metric tons CO₂e

Three-pronged approach

- Reduction of N₂O emissions and change to renewable energies
- CO₂e balance as criteria for organic growth and acquisitions
- Focus R&D activities on climate neutral processes and technologies

Ahead of EU regulation



LANXESS is on track to achieve targets set for 2025 target

More transparency on sustainability

Becoming more comparable

- New reporting standards included
 - SASB: Popular with US investors, increasing global relevance
 - TCFD: Focus on climate-related data
- Including Global Reporting Initiative (GRI), now three ESG reporting standards



Outlook: Guidance raised

Market development

- Further recovery in end markets (especially automotive, agro, construction)
- Raw materials: Swift price pass-through is key

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- Guidance EBITDA for Q2: EUR 240-280 million (2020: EUR 224 million)
- Guidance EBITDA for full year: EUR 950-1,000 million (previously EUR 900-1,000 million)



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